

# Upgrade Value Guide

## Functionality Designed for the New Way to Do Business.

Today's world demands a new way to do business. Today's business climate requires change. To stay ahead, organizations must address the challenges of reducing operating costs while responding to greater customer needs – ultimately increasing profitability. To stay competitive, cut costs, and grow you need to get more out of your existing investments.

There has been significant value added in each of our product releases. Use this guide to understand the key functionality updates that span the past three releases of Microsoft Dynamics GP. If you aren't on the most current version you're not benefitting from the latest innovation available to your business.

<b>Microsoft Dynamics GP</b>			
<b>Functional Area</b>	<b>Dynamics GP 9.0</b>	<b>Dynamics GP 10.0</b>	<b>Dynamics GP 2010</b>
<b>Business Intelligence and Reporting</b>	<ul style="list-style-type: none"><li>• Analysis Cubes</li><li>• My Reports</li><li>• SQL Reporting Services compatibility</li></ul>	<ul style="list-style-type: none"><li>• Over 220 Built-in refreshable Office Excel Reports</li><li>• Over 90 Built-in refreshable SQL Reporting Services Reports</li><li>• Over 115 Built-in refreshable SQL Reporting Services Charts and Graphs</li><li>• Simplify report creation with Excel Report Builder</li><li>• Create SQL Views for easier reporting</li></ul>	<ul style="list-style-type: none"><li>• Role Tailored Dashboards and KPI's</li><li>• Additional refreshable Excel and SQL Reporting Services Reports</li><li>• SharePoint External Lists that read <i>and</i> write Dynamics GP data</li><li>• New Business Portal dashboards</li><li>• Drill-back from a KPI down to the specific record source</li><li>• Drilldown Builder for personalized drilldowns</li><li>• Build custom navigation lists and action panes without a developer</li><li>• Pivot Table creator</li></ul>

<b>Ease of Use and Productivity</b>	<ul style="list-style-type: none"> <li>• RoleTailored Home Pages</li> <li>• Report Lists</li> <li>• Add batches on the fly</li> </ul>	<ul style="list-style-type: none"> <li>• New Office user experience</li> <li>• Workflow approvals</li> <li>• Action Pane ribbon</li> <li>• Enhanced search capabilities</li> </ul>	<ul style="list-style-type: none"> <li>• Chat and perform tasks with Office Communicator instant messaging</li> <li>• Action step Workflow</li> <li>• Microsoft Word Forms for vendor and customer documents</li> <li>• Send batch and individual emails with invoices, picking lists, AP documents, and more</li> <li>• Leverage workflow on Microsoft SharePoint Foundation</li> </ul>
<b>Financials and Compliance</b>	<ul style="list-style-type: none"> <li>• Letter Writing Assistance for customer letters</li> <li>• Multiple remit to address for vendors</li> </ul>	<ul style="list-style-type: none"> <li>• Reconciliation Tool between Payables, Receivables and General Ledger</li> <li>• New 1099 options</li> <li>• Improved collections reports</li> <li>• Multi-year budgeting</li> <li>• Encumbrance Management</li> </ul>	<ul style="list-style-type: none"> <li>• Budget transactions and consolidation</li> <li>• Collections enhancements</li> <li>• IFRS compliant reporting ledger</li> <li>• Recurring and negative cash receipts</li> <li>• Receivables EFT file configurator</li> <li>• Simpler select checks process</li> </ul>
<b>Human Resources and US Payroll</b>	<ul style="list-style-type: none"> <li>• Payroll setup checklist</li> <li>• Linked benefit and deduction Information</li> <li>• Tighter attendance tracking between HR and Payroll</li> </ul>	<ul style="list-style-type: none"> <li>• Retroactive Pay adjustments</li> <li>• Sequence deductions</li> <li>• Position Control</li> <li>• Online benefit enrollment</li> </ul>	<ul style="list-style-type: none"> <li>• Reprinting Payroll checks and remittances</li> <li>• Improved benefit reporting</li> <li>• Integration with Analytical Accounting</li> <li>• Track HRP data by fiscal year</li> </ul>
<b>Distribution and Manufacturing</b>	<ul style="list-style-type: none"> <li>• Manufacturing status portal pages</li> <li>• Enter sales orders and requisitions from outside of the full client</li> <li>• Flexible line items to type over line item numbers</li> <li>• Consolidate PO window</li> <li>• Advanced Picking</li> </ul>	<ul style="list-style-type: none"> <li>• Track in-transit inventory</li> <li>• Lot expiration management</li> <li>• Reverse Manufacturing Order receipts after posting</li> </ul>	<ul style="list-style-type: none"> <li>• Auto generate lot numbers during receiving</li> <li>• Return options for no replacement stock</li> <li>• Cost roll-up options</li> <li>• Single item manufacturing</li> </ul>

<b>Service and Project</b>	<ul style="list-style-type: none"> <li>• Customer extranets</li> <li>• MapPoint integration</li> <li>• Discontinued Item Sales</li> <li>• Project budget updates by posting date</li> <li>• Time and Expense processing in portal</li> </ul>	<ul style="list-style-type: none"> <li>• Flexible credits for cancelled contracts</li> <li>• Track effective date for custom changes</li> <li>• Preferred service times for service calls</li> <li>• Assign multiple technicians to a service call</li> <li>• Lot numbered item Support</li> </ul>	<ul style="list-style-type: none"> <li>• Multiple service times per service call</li> <li>• Kit and non-inventory items</li> <li>• Consolidate contract billings</li> </ul>
<b>Security</b>	<ul style="list-style-type: none"> <li>• Installation packages for easy installs</li> <li>• Setup checklists</li> <li>• Password expirations and rules</li> </ul>	<ul style="list-style-type: none"> <li>• Role Based Security</li> <li>• Integration Manager performance</li> </ul>	<ul style="list-style-type: none"> <li>• Automatic login with default user and password</li> <li>• Copy user security from users</li> <li>• Simpler Business Portal security</li> <li>• 64 Bit compatibility</li> </ul>
<b>Personalization and Integration</b>	<ul style="list-style-type: none"> <li>• Introduction of Web Services</li> <li>• Visual Studio integration</li> </ul>	<ul style="list-style-type: none"> <li>• Create new windows without a developer</li> <li>• Create notes categorized by business needs</li> <li>• Dynamics CRM and Dynamics GP Connector</li> </ul>	<ul style="list-style-type: none"> <li>• Over 350 Web Services</li> <li>• New Web Service architecture increases speed and usability</li> <li>• Integration with Payment Services and Commerce Services (Available November 2010)</li> </ul>